

Tea Market Report: Sale 12 of 23rd - 24th March 2026

There was fair general demand for the 160,738 packages (10.76m/kgs) available in the market with 28.14% remaining unsold.

Orthodox Grades(M5)

Offerings: - 3,420 packages (0.125m/kgs) – 82.75% unsold.

Leaf Grades (M2 & M3)

Offerings: - 81,080 packages (5.39m/kgs) – 32.17% unsold.

BP1:

Best – Were up to USC12 below last rates but some teas held steady to USC5 dearer.

Brighter – Met irregular interest ranging between firm to USC10 above previous levels to easier by up to USC14.

Mediums – KTDA mediums saw irregular support ranging between steady to USC12 dearer to easier by up to USC10 with plantation mediums discounted by up to USC15.

Lower Medium – Were easier by up to USC9.

Plainer – Shed by up to USC9.

PF1:

Best – Steady to USC12 dearer to irregularly easier by up to USC7.

Brighter – Irregularly shed by up to USC9.

Mediums – KTDA mediums were up to USC12 below previous rates but some teas held steady to USC4 dearer. Plantation mediums were firm to easier by up to

Current and Future Fresh Auction Offerings

Country	Sale 12 23 - 24 Mar'26		Sale 12 24 - 25 Mar'26		Sale 13 30 - 31 Mar'26		Sale 14 7 - 8 Mar'26	
	MG	SG	MG	SG	MG	SG	MG	SG
Kenya	105,360	7,040	116,040	10,120	90,680	6,780	90,160	5,640
Uganda	8,380	9,539	8,800	6,380	8,840	8,718	9,080	7,799
Tanzania	0	0	1,020	120	0	0	0	0
Rwanda	7,520	640	9,160	1,018	6,480	480	6,240	420
Burundi	200	300	1,280	320	480	460	0	380
Zambia	0	0	0	0	0	0	0	0
Malawi	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	0	0	0	0	0
Reprints	17,040	1,199	34,360	1,040	20,121	1,980	16,680	1,840
Total	121,460	17,519	136,300	17,958	106,480	16,438	105,480	14,239
	138,979		154,258		122,918		119,719	

USC10.

Lower Medium – Irregular ranging between steady to USC7 above last levels to easier by up to USC11.

Plainer – Better sorts saw improved enquiry gaining by up to USC12 with others irregular varying between USC5 dearer to easier by up to USC9.

Dust Grades (M1)

Offerings: - 57,420 packages (4.29m/kgs) – 24.17% unsold.

PDUST:

Best – Some teas advanced by up to USC12 while others were irregular varying between USC6 dearer to easier by up to USC16.

Brighter – Shed by up to USC10.

Mediums – KTDA mediums lost



by up to USC11 with plantation mediums irregularly easier by up to USC8.

Lower Medium – Were steady to USC3 above last levels to USC4 below previous rates.

Plainer – Were firm to USC3 dearer to easier by USC6.

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DUST1:

Best – Irregularly lost by up to USC12.

Brighter – Were easier by up to USC14.

Mediums – KTDA mediums saw irregular enquiry ranging between USC9 above previous levels to easier by up to USC11 while plantation mediums generally shed by up to USC10.

Lower Medium – Firm to USC2 dearer.

Plainer – Mostly easier by up to USC10 but some lines held steady to USC2 above previous levels.

Secondary Grades (S1)

Offerings: - 18,818 packages (0.948m/kgs) – 12.97% un-sold.

In the Secondary Catalogues, **BPs** were irregular but on balance dearer with **PFs** steady. Clean well sorted coloury **Fannings** appreciated while **similar DUSTs** held value. **Other Fannings** sold at last levels with **DUSTs** irregularly firm but a few invoices gained. **BMFs** were readily absorbed.

Markets

Pakistan Packers and **Bazaar** were active while **Yemen** and **other Middle Eastern countries** maintained enquiry at lower levels. **Kazakhstan, other CIS states** and **Afghanistan** showed some interest. **Egyptian Packers** lent good support at lower levels with **UK** selective. **Russia** were less active with **South Sudan** subdued. **Local Packers** remained absent while **Somalia** were active at the lower end of the market.

Mombasa Auction Hammer Market Analysis - Sale No 12/2026

Category (Band)	Percentage volume sold	Average Price ranges (for the marks within the category)		Min-Max Prices per grade							
		Min	Max	BP1		PF1		PD		DUST1	
				Min	Max	Min	Max	Min	Max	Min	Max
1 Best	72%	2.8	3.54	2.45	4.13	2.96	3.42	2.7	3.36	2.75	3.52
2 Below Best	66%	2.46	3.13	1.85	4.46	2.55	3.12	2.25	3.1	2.45	3.13
3 Good	80%	1.94	2.6	1.6	2.14	1.75	2.72	1.9	2.58	1.7	2.64
4 Best Medium	91%	1.55	2.1	1.55	1.68	1.7	2.17	1.55	1.94	1.59	1.6
5 Medium	65%	1.26	1.9	1.35	1.7	1.28	2.26	1.26	1.73	1.25	1.7
6 Lower Medium	86%	1	1.62	0.98	1.54	1.03	1.65	1	1.57	1	1.15
7 Plain	52%	0.93	1.81	0.9	1	0.86	1.52	1	1.85	0.95	1.75
Totals	73%	0.93	3.54	0.9	4.46	0.86	3.42	1	3.36	0.95	3.52

Category (Band)	Percentage of Total Sold	Average Prices per grade								Totals	
		BP1		PF1		PD		DUST1		Kgs	Avg
		Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg		
1 Best	15%	63385	3.35	468920	3.16	347757	2.94	78988	2.95	959050	3.07
2 Below Best	32%	211383	2.65	983740	2.84	670998	2.69	240216	2.75	2106337	2.77
3 Good	28%	244075	1.87	887335	2.47	543649	2.08	185950	2	1861009	2.23
4 Best Medium	9%	62076	1.61	229348	1.86	300924	1.72	13520	1.59	605868	1.76
5 Medium	8%	79746	1.55	174974	1.66	222076	1.61	40880	1.52	517676	1.61
6 Lower Medium	6%	19500	1.18	122676	1.41	145292	1.18	77636	1.1	365104	1.24
7 Plain	3%	9276	0.96	50000	1.31	84160	1.35	28400	1.2	171836	1.29
Totals	100%	689441	2.16	2916993	2.55	2314856	2.21	665590	2.21	6586880	2.35

Courtesy : Tea Brokers East Africa Limited